

Message Text

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PAGE 01 HONG K 13013 140351Z
ACTION EA-12

INFO OCT-01 ISO-00 AGRE-00 EB-08 COME-00 TRSE-00
CIAE-00 INR-10 NSAE-00 DODE-00 SSO-00 INRE-00
/031 W

-----131024 140356Z /13

O P 140321Z SEP 78
FM AMCONSUL HONG KONG
TO SECSTATE WASHDC IMMEDIATE 3636
INFO USLO PEKING PRIORITY

C O N F I D E N T I A L HONG KONG 13013

STATE PASS AGRICULTURE

E.O. 11652: GDS
TAGS: ETRD, EAGR, HK, CH
SUBJECT: POSSIBLE USE OF U.S. AIRLINES FOR COMMERCIAL SHIPMENT TO PRC

REF: HONG KONG 12937

1. JARDINES THIS MORNING INFORMED US OF COMPLICATIONS IN
ARRANGING FOR A U.S. CARRIER TO AIR TRANSPORT HOGS FROM
CHICAGO TO CANTON. THE CHINESE ARE NOW WILLING TO
INCREASE PAYMENT TO US\$75,000 AND ARE ALSO WILLING TO
PUSH BACK THE DELIVERY DATE FROM SEPTEMBER 15 TO SEPTEMBER
24. PAN AM IS MOST INTERESTED BY DOES NOT HAVE A
SUITABLE AIRCRAFT IN ITS FLEET. NORTHWEST APPARENTLY
IS NOT INTERESTED. HARDINES CONTACTED LOCAL OFFICE OF
FLYING TIGERS AND LEARNED IT HAS A DC-8 (STRETCHED)
AIRCRAFT UNIQUELY SUITED FOR THE TRANSPORT OF LIVESTOCK
WHICH REGULARLY FLIES FROM THE U.S. TO THE FAR EAST.
FLYING TIGER REGIONAL MANAGER IS CURRENTLY OUT OF
THE COLONY, AND THE DEPUTY MANAGER, A MR. WU, IS
HESITANT TOWARD PROPOSAL BECAUSE OF CONCERN IT WOULD
JEOPARDIZE THE CARRIER'S HIGHLY PROFITABLE TAIWAN
BUSINESS. JARDINES OFFICIAL FEARS MR. WU MAY NOT
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HAVE FORWARDED THE PROPOSAL TO FLYING TIGERS TOP
MANAGEMENT IN STATES FOR CONSIDERATION.

2. DEPARTMENT MAY WISH TO DISCUSS MATTER WITH FLYING
TIGERS MANAGEMENT OR WITH OTHER AMERICAN CARRIERS
IN LIGHT OF THE SIGNIFICANCE OF A COMMERCIAL DELIVERY
OF AIR CARGO TO CHINA BY A U.S. CARRIER.

SHOESMITH

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NNN

Message Attributes

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